Emirates

UX Case Study

PROJECT OVERVIEW

The Challenge:
Emirates.com homepage has a 10% bounce rate with users frequently leaving without completing flight searches, directly impacting conversion rates

The Problem:
- Users struggle to find trip type selection options
- Header navigation contains redundant and confusing elements
- Search widget uses technical jargon unfamiliar to first-time users
- Multiple entry points create decision paralysis

RESEARCH

1. Research Objectives
2. Methods Used
3. Key Research Insights

- Understand user behavior patterns during flight booking
- Identify pain points in current header and search experience
- Discover why users abandon the booking process
- Analyze competitive approaches to flight booking interfaces

- User interviews with experienced and novice travelers
- Competitive analysis of MEA Airlines and Qatar Airways
- Usability evaluation of current Emirates interface

- Technical terminology creates barriers for first-time users
- Hidden trip type options force users into wrong booking flows
- Redundant navigation elements create confusion
- Calendar interface initially confuses new users
- Users prefer simple language over airline industry jargon

USER PERSONA

"I just want to book a flight without going back and forth"

Age: 32 | Profession: Marketing Manager | Location: Dubai

Sarah Mattie
Marketing Manager

Psychographics:
- Values efficiency & simplicity
- Prefers visual cues over text
- Gets frustrated when making multiple searches

- Book flights quickly without confusion
- Find the best prices for round-trip tickets
- Avoid booking mistakes

- Clear, simple interface language
- Obvious trip type selection
- Step-by-step guidance through booking

- Technical airline terminology
- Hidden navigation options
- Complex booking flows

"I know what I want, just let me book it quickly"

Age: 58 | Status: Retired | Location: London

Daniel Smith
Retired Pilot

Psychographics:
- Highly task-oriented
- Values professional appeal
- Experienced with booking systems

- Complete booking efficiently and quickly
- Compare multiple options easily
- Access booking management easily

- Quick access to frequent destinations
- Clear pricing information
- Streamlined repeat booking process

- Persistent navigation steps
- Technical terminology
- Poor information hierarchy

USER STORIES & SCENARIOS

As a frequent traveler, I want quick access to popular destinations so I can book my routes faster.

Story 2

As a first-time user, I want to clearly see trip type options so I can select the right booking flow from the start.

Story 1

As an avid user, I want simple navigation language so I can understand my options without confusion.

Story 3

USER JOURNEY MAP

PHASE 1: ARRIVAL
- User lands on homepage
- Overwhelmed by multiple options
- Slightly optimistic about finding the right flight
- Notices trip type selection

Phase 2: Search Attempt
- User tries to find trip type options
- Confused by header navigation
- Searches for familiar terminology
- Difficulty locating correct option

Phase 3: Frustration & Confusion
- User encounters multiple "book" options
- Uncertain which to choose
- Attempts 3 different searches
- Feeling lost and considering alternative airlines

Phase 4: Flight Selection
- User sees recommended flights
- Appreciates clear pricing
- Finds familiar booking process
- Relieved to complete booking

Phase 5: Abandonment
- User leaves site or switches to competitor
- Booking process too complex
- Will not return for future bookings

USER FLOW

1. User sees and select clear trip type selection(Round Trip/One Way/Multi-City)
2. User enters departure/arrival airports with auto-suggestions
3. User selects dates with improved calendar interface (one-by-one)
4. User proceeds to flight selection with clear "Going/Return" labels
5. User completes booking with progress tracking

SUCCESS
Booking completed with reduced confusion

COMPETITIVE ANALYSIS

MEA Airlines Strengths
- Clear trip type radio buttons on homepage
- Quick destination selection cards with visual cues
- Real-time seat availability display
- Streamlined booking process after departure/return selection

Qatar Airways Strengths
- "Return flight" terminology instead of "Round-trip"
- Undo functionality for user corrections
- Progress indicators reduce perceived performance
- Destination storage for important airports

Emirates Current Weakness
- Hidden trip type options
- Technical "Outbound/Inbound" terminology
- Redundant navigation elements
- Poor visual hierarchy
- Complex header structure

Opportunity Areas
- Implement visible trip type selection
- Adopt user-friendly language
- Streamline header navigation
- Add quick booking features

IDEATION & SOLUTION

Search Widget Solution

Solution 1: Visible Trip Type Selection
- Add prominent radio buttons for trip types
- Make selection contextually change form layout
- Position above search fields for immediate visibility

Solution 2: Quick Booking Feature
- Add popular destination cards below search widget
- Show starting prices and travel dates
- Enable one-click booking for frequent routes

Solution 3: Enhanced Calendar Experience
- Separate departure and return date selectors
- Show pricing trends in calendar
- Show pricing hints in calendar view

Header Solutions:

Solution 1: Consolidate Navigation
- Remove redundant "Book Flights" from dropdown
- Group related functions logically
- Improve visual hierarchy with typography and spacing

Solution 2: Fix Link Affordance
- Style clickable items as buttons with clear hover states
- Add visual cues for interactivity
- Apply proper contrast for accessibility

Solution 3: Streamline Manage Booking
- Keep header dropdown for full options
- Add prominent booking section to homepage
- Maintain quick access form with clear labeling

WIREFRAMES

Solution 1
Search Widget

Current Problems
- Confusing "Advanced Search" text
- Hidden trip type options
- Cluttered header navigation
- No quick access to popular routes

Proposed Solution
- Prominent trip type radio buttons
- Clear "Round Trip" and "One Way" choices
- Quick Booking Feature added

Solution 2
Header Feature

Current Problems
- Redundant "Book Flights" title in dropdown
- Poor link affordance, clickable items look like plain text
- Duplicate search functionality in header and dropdown
- Disorganized content structure in dropdown menus

Proposed Solution
- Remove redundant dropdown titles and duplicate "Book Flights"
- Style clickable items as clear buttons with proper visual cues
- Consolidate search function from dropdown to header
- Improve content organization by categories with clear hierarchy

Solution 3
Flight Selection

Current Problems
- No progress indication
- Technical "Outbound/Inbound" terms
- Limited date navigation

Proposed Solution
- Clear progress tracker
- "Going" and "Returning" labels
- Enhanced date selection with pricing

INNOVATIVE SOLUTION
QUICK BOOKING

Popular Routes
Displays frequently searched destinations with starting prices, enabling users to book repeat travelers and popular routes.

One-Click Booking
Streamlined booking process for frequent travelers, reducing steps and time-to-completion.

Upfront Pricing
Starting prices visible immediately, allowing users to make quick decisions without navigating through the entire search process.

Time-Sensitive Offers
Flash expiration warnings create urgency while maintaining transparency about pricing validity.

USABILITY TESTING

Tasks They Performed:

- Book a round-trip flight from Beirut to Dubai
- Navigate through the new header to find manage booking options
- Use the search widget to select one-way vs round-trip options
- Complete a multi-city booking flow
- Try the quick booking feature for popular destinations

What Didn't Work ?

- Honestly, everything worked as expected, both users successfully completed all tasks
- No major usability issues were discovered during testing
- Users found the new design intuitive and straightforward

Who I Tested With ?

- Sarah (novice traveler)
  same person from original interviews
- Ahmed (experienced business traveler)
  same person from original interviews

What Worked ?

- Both users immediately understood the trip type selection radio buttons
- Sarah said "Finally, I can see what I'm choosing!" when seeing Round Trip/One Way options
- Ahmed appreciated the cleaner header navigation: "Much less cluttered now"
- The "Going/Return" terminology was instantly clear to both users
- Quick booking feature excited Ahmed: "This would save me so much time"
- Both users completed tasks faster than with the original design

Changes Made Based on Feedback:

- No significant changes were needed since the solutions effectively addressed the original pain points
- Both users validated that the improvements solved their previous frustrations
- The wireframes proved that the research-driven approach was successful

REFLECTION

What went well

- Comprehensive user research revealed specific pain points
- Multi-method approach provided diverse perspectives
- Competitive analysis identified proven solutions
- Wireframe solutions directly address identified problems

Key Learnings:

- First-time & experienced users have different but overlapping needs
- Simple language changes can dramatically improve user experience
- Visual hierarchy is crucial for guiding user attention
- Reducing options can actually improve user satisfaction

Different Approach

- Conduct mobile usability testing
- Include accessibility testing in research phase
- Test with users from different cultural backgrounds
- Gather quantitative data on current user behavior

FINAL THOUGHTS

This project reinforced that great UX starts with understanding real user needs. By listening to both novice and experienced travelers, I created solutions that work for everyone, proving that simple, user-friendly design drives better business outcomes.

" Good design is actually a lot harder to notice than poor design, in part because good designs fit our needs so well that the design is invisible. "

- Don Norman